

Definition of Terms

PV	Point Value, for qualification and status.
SV	Sales Value, for calculation of Compensation and Incentive.
Personal Point Value (PPV) / Personal Sales Value (PSV)	Total PV/SV generated from all personal cash bills transacted in a month.
Personal Group Point Value (PGPV) / Personal Group Sales Value (PGSV)	Total PV/SV generated in a month by all downline distributors within personal group (ie. excluding breakaway QSAs) and own PPV/PSV.
Diamond Group Point Value (DGPV) / Diamond Group Sales Value (DGSV)	Total PV/SV generated in a month by all downline distributors within your diamond group (ie. excluding breakaway QSDs) and own PPV/PSV.
Qualified Star Agent (QSA)	Any Star Agent who maintains 100PPV in a month.
Qualified Star Diamond (QSD)	Any Diamond who qualifies for 37% Star Group Compensation.
Travel Seminar Qualifier	Any SA and above who meets the Yearly Travel Seminar Incentive Points (TSIP) Quota set of the year.

Introduction of Compensation of Services



2. Compensation (71%) and Cash Incentive (USD 2,100)

a	Compensation Group	6% - 21%
b	Compensation Star Group	25% - 37%
c	Development Compensation	15%
d	International Profit Sharing	2%
e	Leadership Compensation	15%
f	Travel Seminar Incentive	2%
g	One Time HP Cash Incentive	USD 300
h	One Time Overseas Trip Cash Incentive	USD 1,800

*In this document and according DXN Rules and Regulations, "Compensation for Services" and "Compensation" will be considered synonymous.

Status	Conditions
Distributor	Age 18 years and a sponsor
Star Agent (SA)	Achieves accumulated Group Sales of 1,800PV
Star Ruby (SR)	Sponsors 3 First Generation Star Agents (SA)
Star Diamond (SD)	With 6 First Generation Star Agents (SA) & qualifies for 37% Star Group Compensation
Executive Star Diamond (ESD)	Star Diamond who sponsors 1 Star Diamond*
Senior Star Diamond (SSD)	Star Diamond who sponsors 2 Star Diamonds*
Executive Senior Star Diamond (ESSD)	Star Diamond who sponsors 3 Star Diamonds*
Double Diamond (DD)	Star Diamond who sponsors 4 Star Diamonds*
Executive Double Diamond (EDD)	Star Diamond who sponsors 5 Star Diamonds*
Triple Diamond (TD)	Star Diamond who sponsors 6 Star Diamonds*
Executive Triple Diamond (ETD)	Star Diamond who sponsors 7 Star Diamonds*
Gold Diamond (GD)	Star Diamond who sponsors 8 Star Diamonds*
Executive Gold Diamond (EGD)	Star Diamond who sponsors 9 Star Diamonds*
Crown Diamond (CD)	Star Diamond who sponsors 10 Star Diamonds*
Executive Crown Diamond (ECD)	Star Diamond who sponsors 11 Star Diamonds*
Senior Crown Diamond (SCD)	Star Diamond who sponsors 12 Star Diamonds*
Executive Senior Crown Diamond (ESCD)	Star Diamond who sponsors 13 Star Diamonds*
Double Crown Diamond (DCD)	Star Diamond who sponsors 14 Star Diamonds*
Executive Double Crown Diamond (EDCD)	Star Diamond who sponsors 15 Star Diamonds*
Triple Crown Diamond (TCD)	Star Diamond who sponsors 16 Star Diamonds*
Executive Triple Crown Diamond (ETCD)	Star Diamond who sponsors 17 Star Diamonds*
Gold Crown Diamond (GCD)	Star Diamond who sponsors 18 Star Diamonds*
Executive Gold Crown Diamond (EGCD)	Star Diamond who sponsors 19 Star Diamonds*
Crown Ambassador (CA)	Star Diamond who sponsors 20 Star Diamonds*

* As per dynamic compression.

1. Retail Profit (>15%)

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

2. Group Compensation (6% - 21%)

To be entitled for this Group compensation, you need to maintain 30PPV each month.

Accumulated Group PV	Compensation
1,800 and above	21%*
1,300	18%
800	15%
400	12%
120	9%
30	6%

* If a Star Agent (21%) maintains 100PPV, he/she will become a Qualified Star Agent (25%).

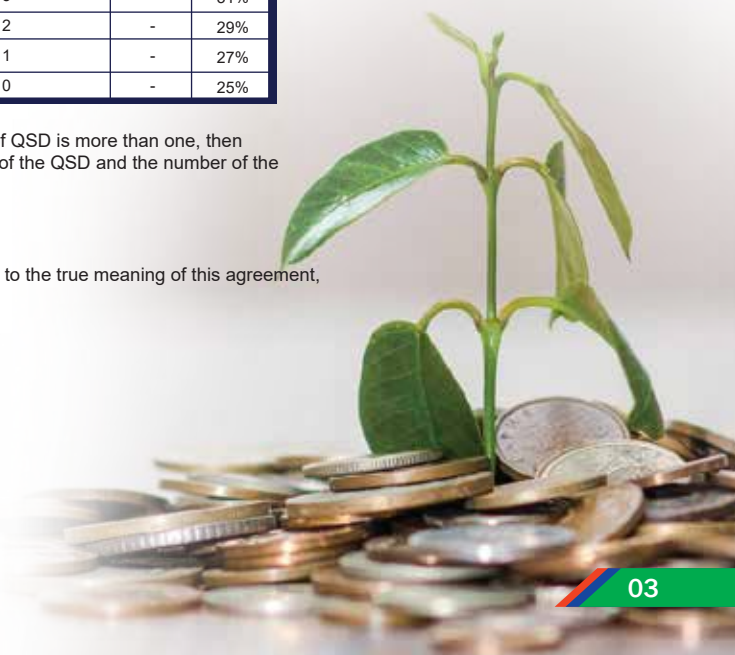
3. Star Group Compensation (25% -37%)

To be entitled for this Star Group Compensation, you must be a SA and maintain 100PPV (QSA) each month.

No. of SA (1st Generation)	No. of Qualified SA Lines	DGPV	Compensation
6	-	2,000	37%
	4	1,000#	
5	-	1,200	35%
	4	800	
4	4	-	33%
3	3	-	31%
2	2	-	29%
1	1	-	27%
0	0	-	25%

For SSD and above, if the number of QSD is more than one, then the DGPV can be borrowed from one of the QSD and the number of the QSD will be reduced by one.

* In the event that any doubt arises as to the true meaning of this agreement, the Spanish version shall prevail



4. Development Compensation (15%)

To be entitled for this Development Compensation, you must be a SA and maintain 100PPV (QSA) each month.

Level of Qualified SA	Compensation
1st Level	5%
2nd Level	4%
3rd Level	3%
4th Level	2%
5th Level	1%

5. International Profit Sharing (2%)

To be entitled for this International Profit Sharing (IPS) you must be a Qualified Star Diamond (QSD).

$$\text{IPS Fund} = \text{Overall Company's Sales in SV} \times 2\%$$

Your IPS entitlement

$$= \text{IPS Fund} \times \frac{\text{Your IPS Points for the month}}{\text{Total IPS Points for all Qualified Star Diamonds and above}}$$

Your IPS Point calculation:

Level of Qualified SD	IPS Point
Personal	DGSV X 100%
1st Level QSD (L1)	+ L1 DGSV X 50%
2nd Level QSD (L2)	+ L2 DGSV X 40%
3rd Level QSD (L3)	+ L3 DGSV X 30%
4th Level QSD (L4)	+ L4 DGSV X 20%
5th Level QSD (L5)	+ L5 DGSV X 10%

6. Leadership Compensation (15%)

To be entitled for this Leadership Compensation, you must be a Qualified Star Diamond (QSD).

No. of Qualified SD Lines	1	2	3	4	5
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	-	3%	4.8%	5.8%	6.5%
Minimum DGSV needed to Guarantee upline ('000)	1	2	3	4	4

No. of Qualified SD Lines	6	7	8	9	10
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	7.1%	7.6%	8%	8.3%	8.5%
Minimum DGSV needed to Guarantee upline ('000)	4	4	4	4	4

No. of Qualified SD Lines	11	12	13	14	15
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	8.7%	8.9%	9.1%	9.3%	9.5%
Minimum DGSV needed to Guarantee upline ('000)	4	4	4	4	4

No. of Qualified SD Lines	16	17	18	19	20
1st Level QSD's DGSV	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	9.6%	9.7%	9.8%	9.9%	10%
Minimum DGSV needed to Guarantee upline ('000)	4	4	4	4	4

7. Travel Seminar Incentive (2%)

This Travel Seminar Incentive (TSI) shall be used by the qualifier for the travel seminar organised by the DXN only. It is not exchangeable for cash and also not transferable. A married qualifier may claim up to the maximum Travel Seminar Fare against his/her TSI for two persons (with legal spouse).

Travel Seminar Incentive Fund = Company's Annual Sales in SV X 2%

* To be shared as below:

- i) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SAs and above who met the YEARLY TSIP QUOTA set for the year.
- ii) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SDs and above who met the YEARLY TSIP QUOTA set for the year.

a) Travel Seminar Incentive for SA Qualifier (TSISa)

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SA	Monthly Travel Seminar Incentive Point (TSIP)	
Personal	PGSV X 100%	
1st Level QSA (L1)	+ L1	PGSV X 50%
2nd Level QSA (L2)	+ L2	PGSV X 40%
3rd Level QSA (L3)	+ L3	PGSV X 30%
4th Level QSA (L4)	+ L4	PGSV X 20%
5th Level QSA (L5)	+ L5	PGSV X 10%

b) Travel Seminar Incentive for SD Qualifier (TSISD)

* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SD	Monthly Travel Seminar Incentive Point (TSIP)	
Personal	DGSV X 100%	
1st Level QSD (L1)	+ L1	DGSV X 50%
2nd Level QSD (L2)	+ L2	DGSV X 40%
3rd Level QSD (L3)	+ L3	DGSV X 30%
4th Level QSD (L4)	+ L4	DGSV X 20%
5th Level QSD (L5)	+ L5	DGSV X 10%

8. Hand Phone Cash Incentive (USD 300) - One Time Only

When you have 3 immediate SAs who achieved 2,400 Accumulated GPV, then you will be entitled to receive this **One Time** Hand Phone Cash Incentive amounting to USD 300.

*Only personally sponsored downlines counted.



Compensation of
DXN MARKETING PLAN

9. Overseas Trip Cash Incentive (USD 1,800) - One Time Only

When you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you will be entitled to receive this **One Time** Overseas Trip Cash Incentive amounting to USD 1,800.

*Only personally sponsored downlines counted.



1. Retail Profit (>15%)

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

Example:

If you sell one unit of a DXN Product to a non-DXN distributor, you will earn the retail profit as below:

One unit of DXN Product	
Distributor Price	USD 26.25
Retail Price	USD 31.50

Therefore,

Retail Price – Distributor Price = Retail Profit

USD 31.50 - USD 26.25 = USD 5.25

YOUR retail profit is USD 5.25 (20% from distributor price).



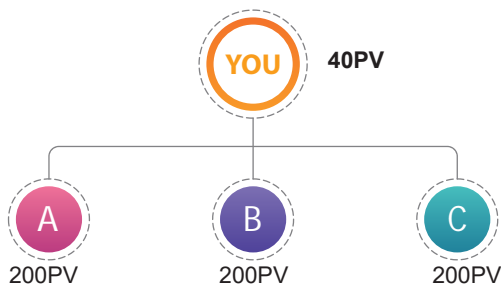
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* Assume 1PV = 1SV for all the following Compensations and Incentives calculations.

2. Group Compensation (6%-21%)

CASE 1

If in the first month you have acquired 40PV and sponsored 3 new distributors with 200PV each:



Personal PV (PPV/PSV) = 40PV/40SV
 Personal Group PV (PGPV/PGSV) = 640PV/640SV

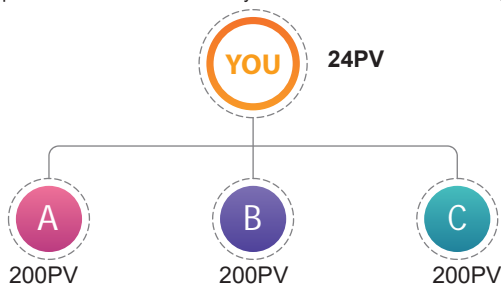
Your Group Compensation = $(640SV \times 12\%) - (200SV \times 9\%) - (200SV \times 9\%) - (200SV \times 9\%)$
 = USD 76.80 - USD 18.00 - USD 18.00 - USD 18.00
 = **USD 22.80**

Therefore:

Your Group Compensation is USD 22.80 and Group Compensation for A, B and C is USD 18.00 each.

CASE 2

If YOU have acquired 24PV and each one of your downline achieved 200PV;



Personal PV (PPV) = 24PV
 Personal Group PV (PGPV) = 624PV

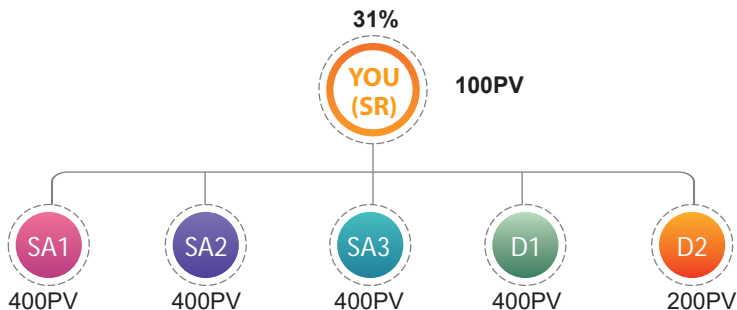
You are not qualified to receive any compensation because your Personal PV is less than 30PPV.
 To qualify for Group Compensation, YOU must have a minimum of 30PPV.

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3. Star Group Compensation (25%-37%)

CASE 1

If YOU are a Star Ruby (SR) and have sponsored 3 Star Agents (SA) and 2 distributors:



Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	100SV
Personal Group PV (PGPV)	=	700PV
Personal Group SV (PGSV)	=	700SV

$$\begin{aligned}
 \text{Your Star Group Compensation} &= (1,900\text{SV} \times 31\%) - (400\text{SV} \times 25\%) \\
 &\quad - (400\text{SV} \times 25\%) - (400\text{SV} \times 25\%) \\
 &\quad - (400\text{SV} \times 12\%) - (200\text{SV} \times 9\%) \\
 &= \text{USD } 589.00 - \text{USD } 100.00 - \text{USD } 100.00 \\
 &\quad - \text{USD } 100.00 - \text{USD } 48.00 - \text{USD } 18.00 \\
 &= \underline{\underline{\text{USD } 223.00}}
 \end{aligned}$$

Therefore:

YOUR Star Group Compensation is USD 223.00.

SA1, SA2 and SA3 will earn USD 100.00 each.

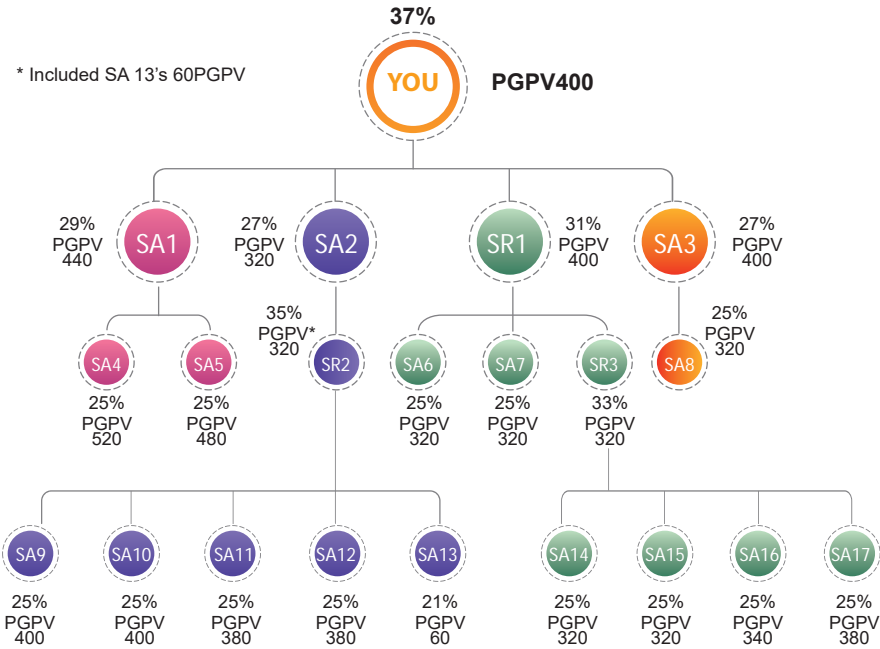
Group Bonus for D1 is USD 48.00 and D2 is USD 18.00.

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CASE 2

If YOU are a Star Diamond with 6 SAs (1st Generation), 100PPV and 400PGPV. At the same time, YOU have some downlines with the status of Star Ruby (SR) and Star Agent (SA) who have at least 100PPV.

The Star Group Compensation entitlement (%) for YOU and your downlines will be as follow:



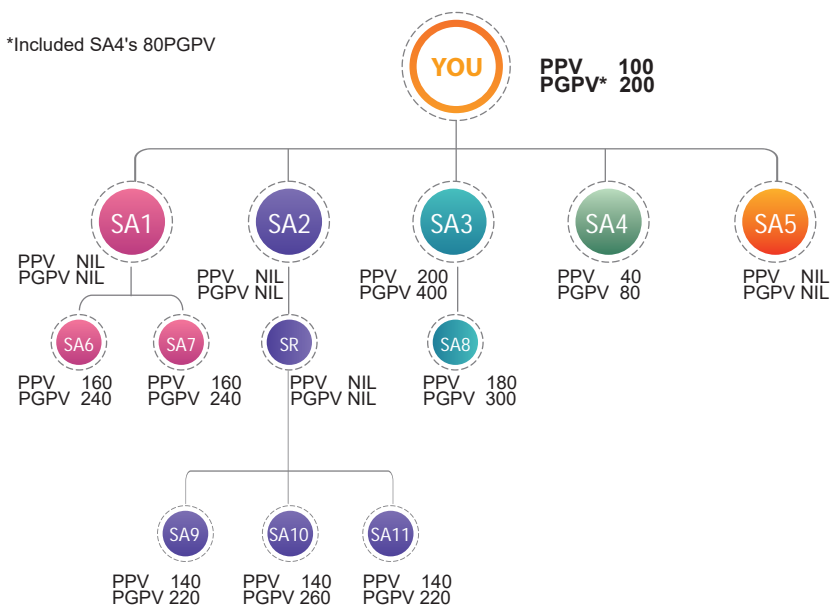
Star Group Compensation (%)

	Status	No of Qualified SA Lines	PPV	PGPV	DGPV	SGB entitlement (%)
YOU	SD	4	100	400	7,480	37%
SA1	SA	2	100	440		29%
SA2	SA	1	100	320		27%
SR1	SR	3	100	400		31%
SR2	SR	4	100	320	1,880	35%
SR3	SR	4	100	320		33%
SA4	SA	0	100	520		25%
SA13	SA	0	40	60		21%

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CASE 3

If YOU are a Star Ruby (SR) with **5 SAs** (1st Generation), 100PPV and 200PGPV. At the same time, YOU have downlines with the status of Star Ruby (SR) and Star Agent (SA). Some of the SR or SA are inactive (i.e. SA1, SA2, SA5 & SR):



Therefore:

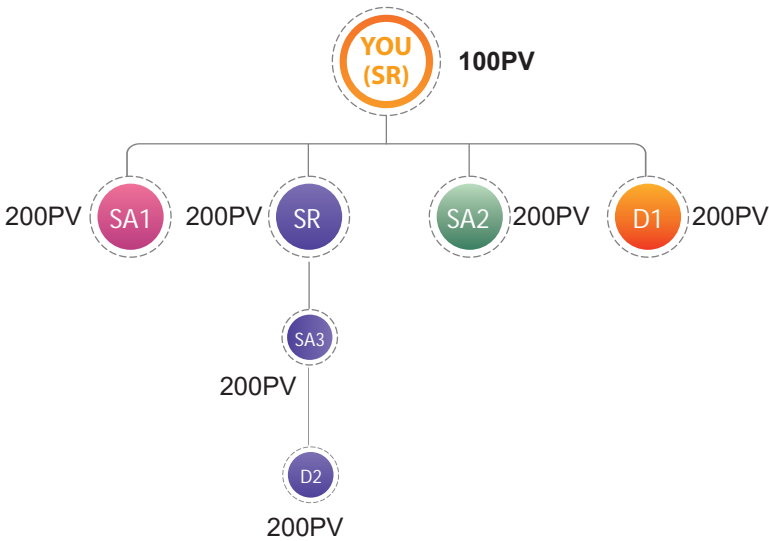
YOU are entitled to 35% of Star Group Compensation even you have only 3 qualified SA lines. It is because YOU have 5 SAs (1st Generation) and obtained 2,080DGPV.

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4. Development Compensation (15%)

CASE 1

For Development Compensation, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV (PPV)	= 100PV
Personal SV (PSV)	= 100SV
Personal Group PV (PGPV)	= 300PV
Personal Group SV (PGSV)	= 300SV

$$\begin{aligned}\text{Your Development Compensation} &= (600\text{SV} \times 5\%) + (400\text{SV} \times 4\%) \\ &= \text{USD } 30.00 + \text{USD } 16.00 \\ &= \underline{\underline{\text{USD } 46.00}}\end{aligned}$$

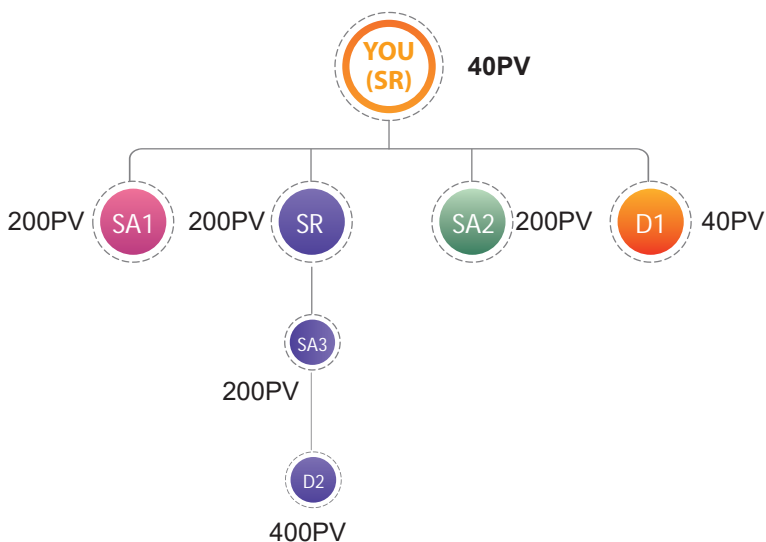
Therefore:

Your Development Compensation is USD 46.00.

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CASE 2

For Development Compensation, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV (PPV)	= 40PV
Personal Group PV (PGPV)	= 80PV

Therefore:

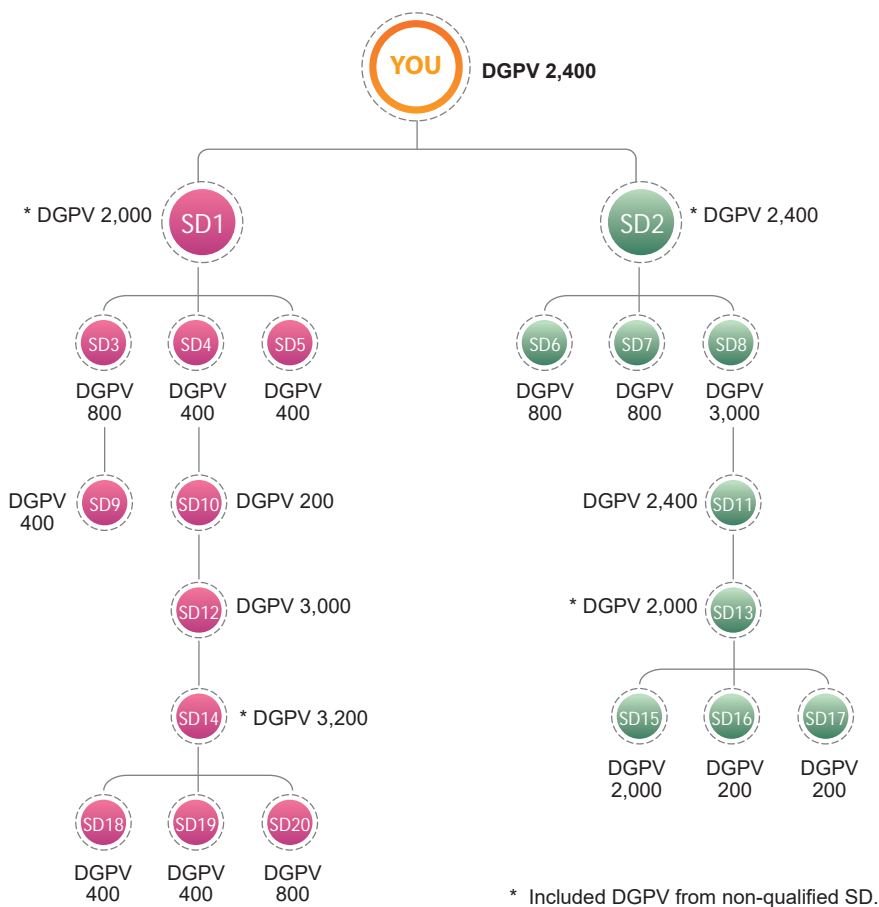
YOU are not qualified to earn the development compensation because your Personal Group PV is less than 100PV.

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5. International Profit Sharing (2%)

EXAMPLE

YOU are a Senior Star Diamond (SSD) and have downlines of Star Diamond (SD) and above.



Non-qualified SD : SD3, SD4, SD5, SD6, SD7, SD9, SD10, SD16, SD17, SD18, SD19 & SD20
 Qualified SD : YOU, SD1, SD2, SD8, SD11, SD12, SD13, SD14 & SD15

Assumptions : -

- 1PV equals to 1SV.
- There are 68 Star Diamonds and above in the company and the Total IPS Point is 200,000 points.
- Total company's sales for that particular month is 800,000 SV.

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IPS Point for YOU:

	DGSV	IPS points
YOU	2,400 X 100%	= 2,400
1st Level: SD1 + SD2	4,400 X 50%	= 2,200
2nd Level: SD12 +SD8	6,000 X 40%	= 2,400
3rd Level: SD14 + SD11	5,600 X 30%	= 1,680
4th Level: SD13	2,000 X 20%	= 400
5th Level: SD15	2,000 X 10%	= 200
YOUR Total IPS Point		9,280

Therefore:

YOUR International Profit Sharing

$$= 2\% \times 800,000\text{SV} \times \frac{9,280 \text{ pts}}{200,000 \text{ pts}}$$

$$= \underline{\underline{\text{USD } 742.40}}$$

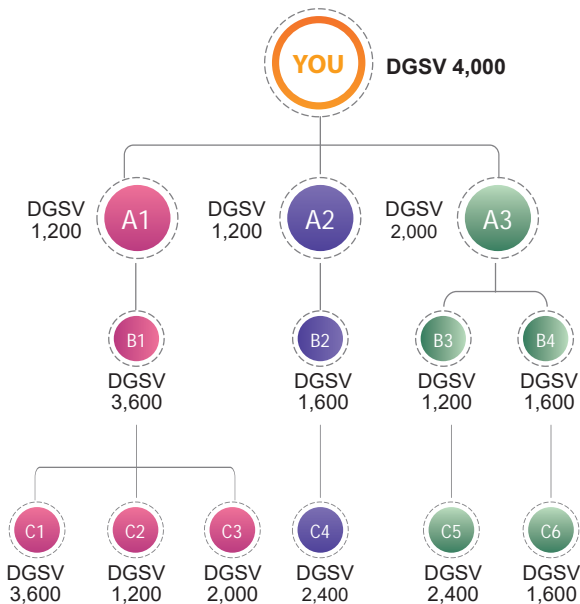
International Profit Sharing

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6. Leadership Compensation (15%)

CASE 1

YOU are an Executive Senior Star Diamond (ESSD) and have qualified for 37% Star Group Compensation. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Compensation.



YOUR Leadership Compensation:

1st Level qualified SD:

$$A1 + A2 + A3 = 4,400SV \times 5.0\% = \text{USD } 220.00$$

2nd Level and below qualified SD:

$$B1 + C1 + C2 + C3 + B2 + C4 + B3 + B4 = 17,200SV \times 4.8\% = \text{USD } 825.60$$

$$C5 + C6 = 4,000SV \times 1.8\% = \text{USD } 72.00$$

YOUR Leadership Compensation

USD 1,117.60

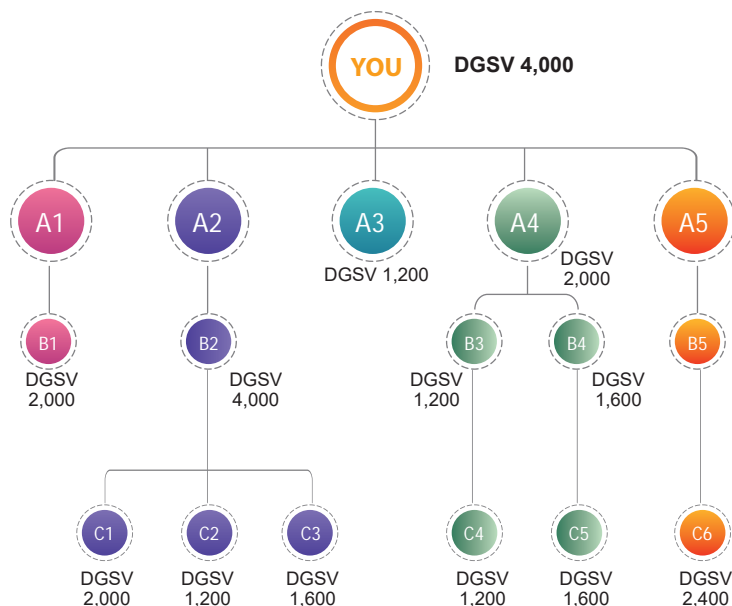
Explanation On The
DXN MARKETING PLAN REWARD

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CASE 2

YOU are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Compensation. Every Circle (from A1 to C6) represents a SD and above.

All SDs have qualified for 37% Star Group Compensation with the exception of A1,A2, A5 & B5



YOUR Leadership Compensation:

1st Level qualified SD:

$$B1 + B2 + A3 + A4 + C6 = 11,600\text{SV} \times 5.0\% = \text{USD } 580.00$$

2nd Level and below qualified SD:

$$C1 + C2 + C3 + B3 + B4 = 7,600\text{SV} \times 6.5\% = \text{USD } 494.00$$

$$C4 + C5 = 2,800\text{SV} \times 3.5\% = \text{USD } 98.00$$

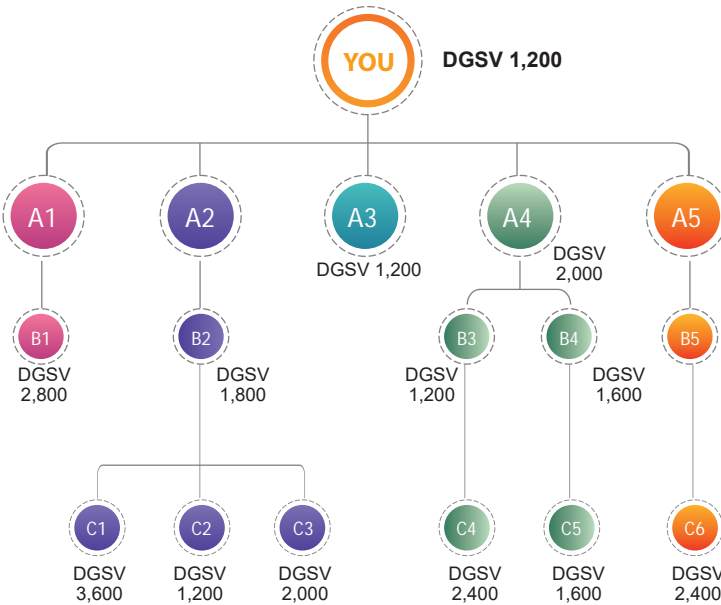
YOUR Leadership Compensation

USD 1,172.00

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CASE 3

YOU are an Executive Double Diamond (EDD) and have qualified for 37% Star Group Compensation. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Compensation with the exception of A1, A2, A5 & B5.



YOUR Leadership Compensation:

1st Level qualified SD:

B1 + B2 + A3 + A4 + C6

Add: Guarantee from Downline (B2)

Less: Guarantee Upline (YOU)

$$\begin{aligned}
 &= 10,200\text{SV} \\
 &= 1,200\text{SV} \\
 &= \underline{(2,800\text{SV})} \\
 &\quad \mathbf{8,600\text{SV}} \times 5.0\% = \text{USD } 430.00
 \end{aligned}$$

2nd Level and below qualified SD:

C1 + C2 + C3 + B3 + B4

Less: Guarantee Upline (B2)

$$\begin{aligned}
 &= 9,600\text{SV} \\
 &= \underline{(1,200\text{SV})} \\
 &\quad \mathbf{8,400\text{SV}} \times 6.5\% = \text{USD } 546.00
 \end{aligned}$$

C4 + C5

YOUR Leadership Compensation

$$\begin{aligned}
 &= 4,000\text{SV} \times 3.5\% = \text{USD } 140.00 \\
 &\quad \underline{\underline{\text{USD } 1,116.00}}
 \end{aligned}$$

* YOU need to guarantee upline 4,000 DGSV.

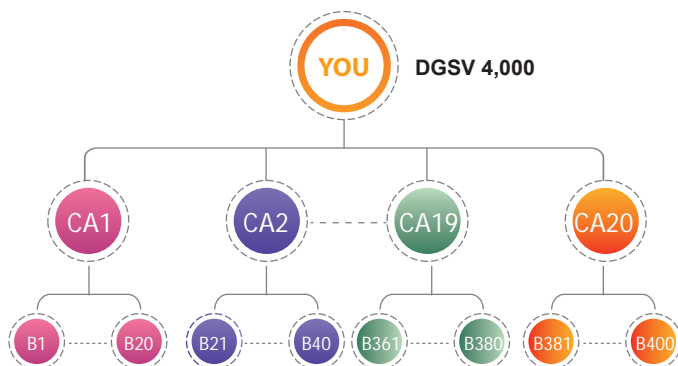
* B2 need to guarantee upline 3,000 DGSV.

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Explanation On The
DXN MARKETING PLAN REWARD

CASE 4

YOU are a Crown Ambassador (CA) and have 20 first generation Crown Ambassadors (CAs) with 4,000 DGSV each. All CAs have 20 Qualified SDs with 4,000 DGSV each.



Therefore:

Your Leadership Compensation

1st Level Qualified SD: 4,000DGSV X 20 X 5%

= USD 4,000

2nd Level Qualified SD: 4,000DGSV X 400 X 10%

= USD 160,000

USD 164,000

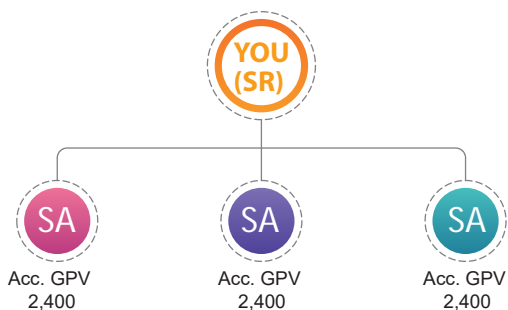


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7. One Time Hand Phone Cash Incentive

EXAMPLE

After you have sponsored 3 immediate SAs who achieved 2,400 Accumulated GPV.



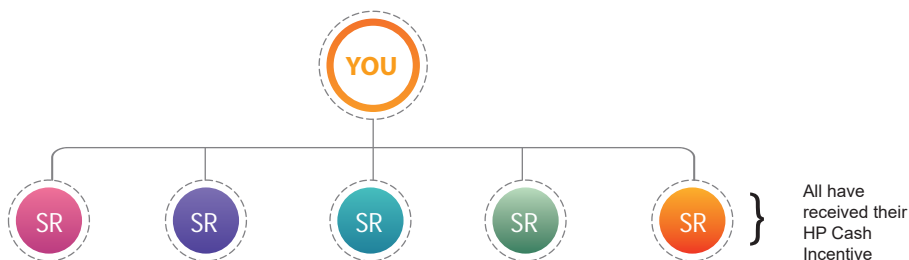
Therefore:

YOU are qualified to receive the One Time Hand Phone Cash Incentive amounting to USD 300.

8. One Time Overseas Trip Cash Incentive

EXAMPLE

After you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you are qualified for this One Time Overseas Trip Cash Incentive.



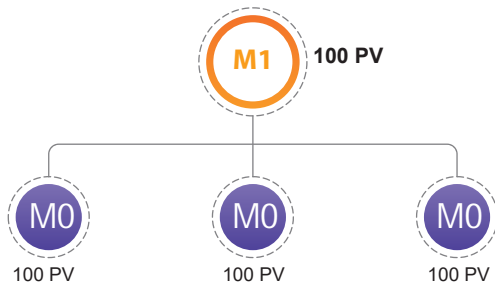
Therefore:

Once YOU have fulfilled the requirement, YOU are qualified for One Time Overseas Trip Cash Incentive amounting to USD 1,800.

Assumptions :-

- * Personal purchase for each distributor is 100PPV per month.
- * Each distributor sponsors 3 new distributors in each month.
- * 1PV = 1SV

1st Month



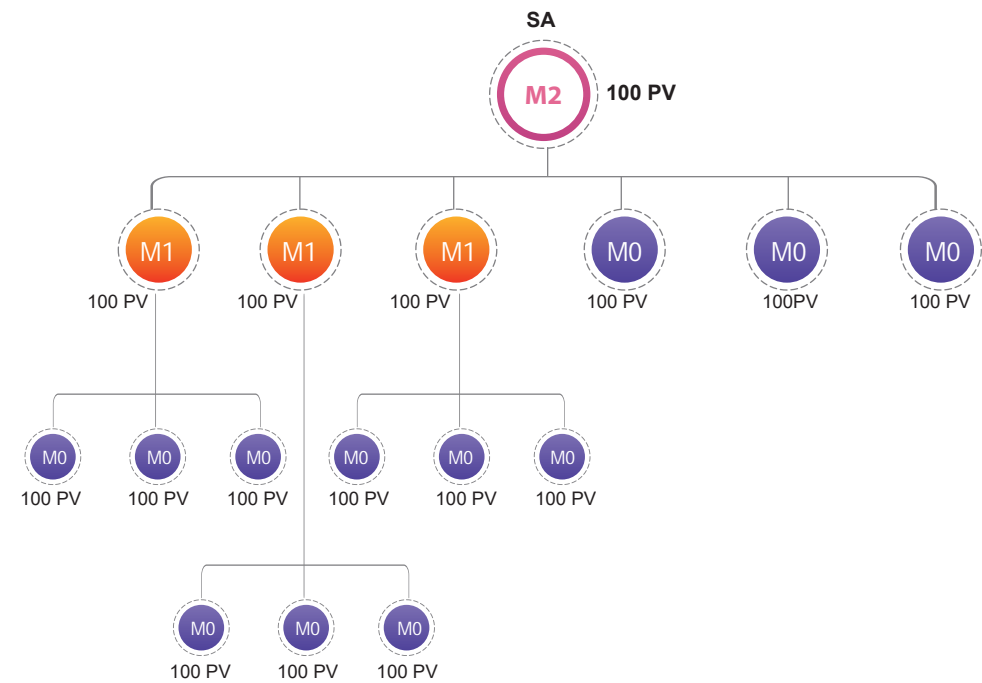
Your status : Distributor - Accumulated 400GPV (12%)

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	100SV
Personal Group PV (PGPV)	=	400PV
Personal Group SV (PGSV)	=	400SV
Accumulated GPV	=	400PV

Your Compensation Income		
Group Compensation	=	400SV X 12% = USD 48.00
Less: Downlines Compensation	=	(3 X 100SV X 6%) = (USD 18.00)

YOUR Compensation Income USD 30.00

How to become
A STAR DIAMOND WITHIN 4 MONTHS



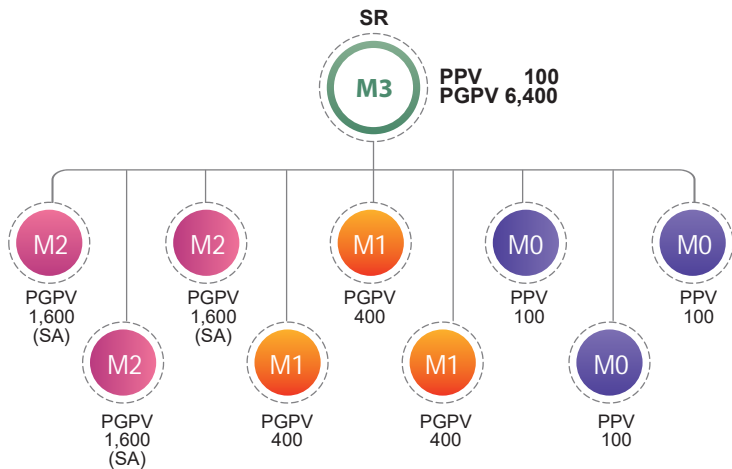
Congratulations! You have reached more than 1,800 Accumulated GPV and you are now Star Agent.

Your status : Star Agent - Accumulated 2,000 GPV (25%)

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	100SV
Personal Group PV (PGPV)	=	1,600PV
Personal Group SV (PGSV)	=	1,600SV
Accumulated GPV b/f	=	400PV
Accumulated GPV c/f	=	2,000PV

Your Compensation Income		
Group Compensation	= 1,600SV X 25%	= USD 400.00
Less: Downlines Compensation	= (400SV X 12% X 3)	
	+ (100SV X 6% X 3)	= (USD 162.00)
YOUR Compensation Income		<u><u>USD 238.00</u></u>

"The description of how to achieve Star Diamond in 4 months is for illustration purposes only, and should not be construed in any manner as either representing that a particular individual will be able to achieve such status or that achieving this position is easy. Individual results will vary."

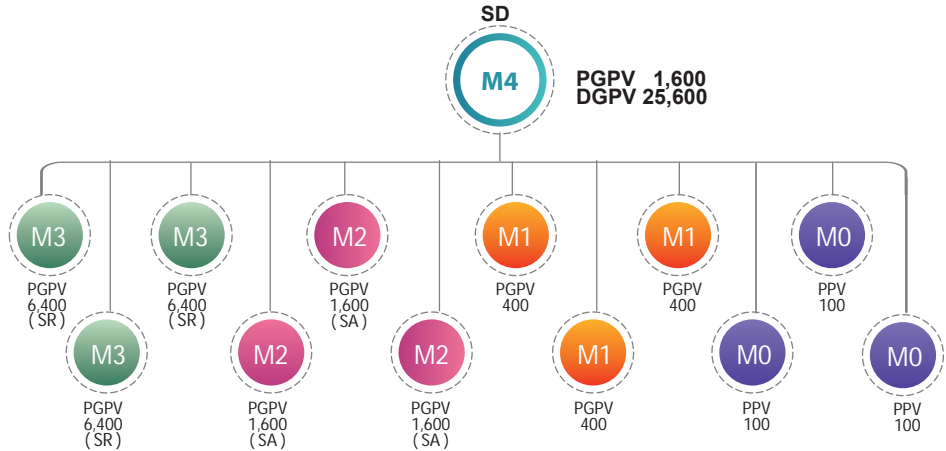


Congratulations! You have successfully promoted 3 direct Star Agents under you, and therefore you are now a Star Ruby.

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	100SV
Personal Group PV (PGPV)	=	1,600PV
Personal Group SV (PGSV)	=	1,600SV
Diamond Group PV (DGPV)	=	6,400PV
Diamond Group SV (DGSV)	=	6,400SV

Your Compensation Income			
Star Group Compensation	=	6,400SV X 31%	= USD 1,984.00
Less: Downlines Compensation	=	(1,600SV X 25% X 3) + (400SV X 12% X 3) + (100SV X 6% X 3)	= (USD 1,362.00)
			USD 622.00
Development Compensation	=	(1,600SV X 5% X 3)	= USD 240.00
YOUR Compensation Income			USD 862.00

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Congratulations! You have successfully promoted 6 SAs (1st Generation), and have also met the 2,000DGPV quota. Hence you are now a Star Diamond.

Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	100SV
Personal Group PV (PGPV)	=	1,600PV
Personal Group SV (PGSV)	=	1,600SV
Diamond Group PV (DGPV)	=	25,600PV
Diamond Group SV (DGSV)	=	25,600SV

Your Compensation Income

Star Group Compensation	=	25,600SV X 37%	=	USD 9,472.00
Less: Downlines Compensation	=	(6,400SV X 31% X 3)		
	+	(1,600SV X 25% X 3)		
	+	(400SV X 12% X 3)		
	+	(100SV X 6% X 3)	=	(USD 7,314.00)
				USD 2,158.00

Development Compensation

1st level	=	1,600SV X 6 X 5%	=	USD 480.00
2nd level	=	1,600SV X 9 X 4%	=	USD 576.00
				USD 1,056.00

HP Cash Incentive

USD 300.00

International Profit Sharing

Assumption:-

IPS Fund	=	USD 16,000.00
Total IPS Point for all Qualifiers	=	2,000,000pts
Your IPS for the Month	=	25,600SV x 100%
	=	25,600pts

Your International Profit Sharing =	USD 16,000 x $\frac{25,600pts}{2,000,000pts}$	USD 204.80
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YOUR Compensation Income

USD 3,718.80

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